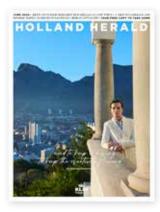
## HOLLAND HERALD









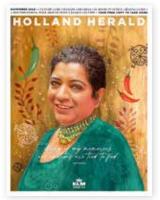


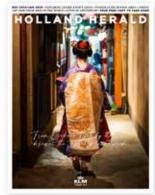




















### Welcome on Board

## **ABOUT**

AT KLM, WE BELIEVE THAT WE CAN MAKE A DIFFERENCE BY CREATING MEMORABLE EXPERIENCES FOR OUR CUSTOMERS. THIS IS IN OUR DNA. KLM'S GENUINE ATTENTION TO OUR CUSTOMERS MAKES THEM FEEL RECOGNISED, AT EASE, COMFORTABLE AND TOUCHED.



### FOUNDED IN 1919

KLM is the **oldest airline** in the world.



### 30 MILLION

That's how many passengers fly KLM annually.



### LEADING AIRLINE

KLM is the biggest European airline flying to Asia, North America and the Middle East.



## **BRAND ALIGNMENT**

KLM and Holland Herald are globally-respected, award-winning\* brands.

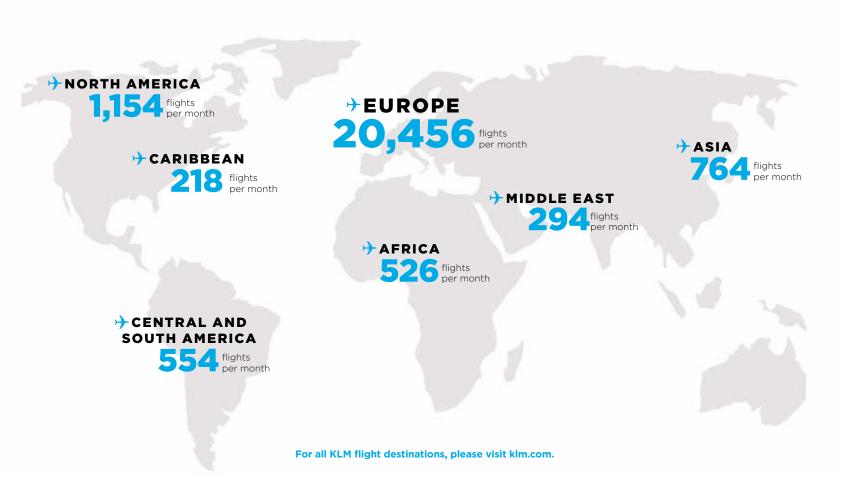
\*Winner World Travel Awards, 6 Webby Awards, the Grand Spin Award, Grand Prix Content Marketing Award.

KLM was named the most sustainable airline in the world 12 years in a row (Dow Jones Sustainability Index (DJSI)) and safest and most punctual airline of Europe.

### Welcome on Board

# **DESTINATIONS**

KLM FLIES TO 164 DESTINATIONS IN 62 COUNTRIES, WITH A PARTNER NETWORK THAT REACHES EVERY CORNER OF THE WORLD.





### **Passenger Profile**

# OUR READERS

KLM PASSENGERS ARE UP-MARKET BUSINESS AND LEISURE TRAVELLERS.
THEY ARE INNOVATIVE AND ALWAYS ON THE MOVE.



**54%** of KLM passengers are men.



46% of KLM passengers are women.

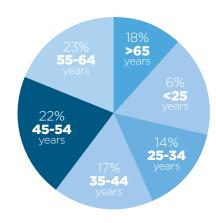


**54%** are Leisure passengers.

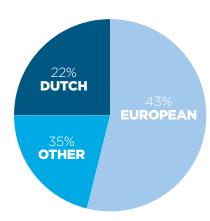


46% are Business passengers.





### **NATIONALITY**



15% of KLM passengers stay in 5-star hotels per month. € 2,130

is the average amount that KLM passengers spend per trip. 84%

have an ABC1 income, high consumption power and are above-average spenders.

Source: KLM Annual Research.



### **Holland Herald**

## AWARD-WINNING MAGAZINE

HOLLAND HERALD OFFERS A SOPHISTICATED MIX OF LIFESTYLE, TRAVEL, FASHION, TECHNOLOGY, BUSINESS, AND IN-DEPTH FEATURES. YOU'LL REACH A 'CAPTIVE AUDIENCE' FREE FROM PHONE, TEXT AND E-MAIL DISTRACTION. PLUS: PEOPLE ARE MORE LIKELY TO BUY BRANDS ADVERTISED IN INTERNATIONAL MEDIA.



**94%** of passengers read Holland Herald.



70% recalls advertisements.



**91%** of passengers are interested in (new) product information.



28 MINUTES
is the average reading time
of Holland Herald.



**88%**prefer a printed magazine instead of digital reading.



To be found in every seat pocket on board and in the KLM Crown Lounges.

Source: Reader Survey Holland Herald Q1 2020.



# RATES AND SPECS

### TECHNICAL SPECS

Size magazine: 200 x 260mm + 3mm bleed\*

Printing process: offset rotation

Material: Certified PDF MagazineAds\_1V4

Double-page spread 2 x 1/1 page

Single page 200 x 260mm\*

At least 3mm bleed allround. Files should be accompanied with a colour proof. When no colour proof is provided, we hold no responsibility for possible deviations. Please add crop marks to the document.

\* width x height

### ADVERTISING RATES (in euro)

19.900
38.900
27.900
24.900
23.900

Surcharge prime positioning: 15% on gross rate. Advertorial-production costs per page: 1.600 euro

### **CREATIVE SOLUTION RATES** (in euro)

Business Lunch (limited availability)	55.000
Theme-based production	21.500
Tourist Promotion	40.000
Custom-made Advertorial	21.500

Final approval lies with the editorial team.

Please notice creative solutions require a 2-month-lead time prior to each issue date.



### **Creative Solutions**





### **CUSTOM-MADE ADVERTORIALS**

Would you like to have an advertorial made by our creative writers and designers?

Please let us know!

€ 21.500 (limited availability)





### **TOURIST PROMOTION**

Show and tell why your city, region or country is a must-visit for KLM passengers. From a one-page promotion to an extensive travel report: there are numerous possibilities for your preferred feature.

€ 40.000 (limited availability)

### **Creative Solutions**





### **THEME-BASED PRODUCTION**

Theme-based supplements featuring a number of participating advertisers. Topics covered can be a wide range of entrepreneurial, regional or other themes.

€ 21.500 (limited availability)





#### **BUSINESS LUNCH**

Would you like to share your vision and ideas as a company or brand? Our monthly 3-page Business Lunch with an entrepreneur, CEO or creative leader offers the perfect platform.

> € 55.000 (limited availability)

